



## Dan Weedin – Turning Risk into Reward

The insurance transaction involves three parties – the insurance company, the insurance agent, and you the insurance buyer. Guess who needs the most help?

I level the playing field for you by accelerating and improving your decision-making process, significantly reducing your total cost of insurance, improving your protection, elevating your preparation for crisis and disaster recovery planning, and ultimately providing you greater peace of mind.

*“We have found Dan’s expertise to be of tremendous help. **He saved us a TON of time by overseeing the overall process.** He was quick to respond and always had the advice and answers we needed. We saved over \$15,000 on our renewal this year.”*

*- Michelle Dvorak, Operations Mgr. - Paladin Data Systems Corporation*

### Here are a few examples of typical client results:

- A steady reduction in overall insurance dollars spent
- Increased leverage in insurance negotiations
- Reduced administrative burden and time expended
- Enhanced business continuation and survival strategy
- Fewer claims
- Development of an insurance strategy based on your risk tolerance
- Greater understanding of personal insurable risks for owners
- Reduced chance of regulatory fines and penalties
- Greater peace of mind

*“Dan has handled our multi-state insurance contract renewals for several years as an independent consultant, not as a broker or agent, and assists us on a wide variety of issues relating to insurance coverages, safety, training, and workers compensation. His integrity and ability are of the highest quality and we have **achieved measurable results** in the form of dramatically lowered insurance premiums and accidents.”*

*- Kyle Kincaid, Parker Lumber Company, Inc.*

I help my clients in a number of ways related to improving their risk management process. **A few examples include:**

- Insurance and Risk Management Diagnostic Analysis
- Insurance Negotiations for new and renewal business
- Unlimited access to my “insurance smarts” on a retainer basis
- Crisis and business continuation strategy formation
- Disaster planning consulting
- Safety training for employees
- Help in solving claims issues
- “Just in Time” consulting

*“Dan Weedin has the rare capability of helping customers by **turning abstract concepts into tangible benefits**, bringing an entirely more dramatic sales process to insurance sales and related services.”*

*- Alan Weiss, The Million Dollar Consultant ®*



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### My clients include:

- KPS Health Plans
- Tim Ryan Construction
- Bradley Scott, Inc.
- Apple Physical Therapy
- Paladin Data Systems
- Seattle Bindery
- Parker Lumber Company
- Hadlock Building Supply
- Liberty Bay Bank
- Westbay Auto Parts
- Rill Funeral Services
- Evergreen Lumber
- WA State Coaches Assn
- 20/20 Eyecare Services
- Air Flo Heating
- Martha & Mary Health Care
- Kitsap Paintsmith
- ALP Group, Inc.
- Builders Supply of Palm Springs
- DEF Productions
- Triad Development, Inc.
- Frederick Real Estate Development LLC
- Port Madison Enterprises

*"Dan has worked with our staff to refine our Company Safety Standards and policies. He has prepared and presented **clear and concise programs** on various safety topics relevant to our business. It has been a pleasure working with Dan."*

*- Kevin Ryan, President - Tim Ryan Construction, Inc.*

The easiest way to get started on finding out where you stand on your risk management program is with a Risk Management Diagnostic. I perform an analysis of your insurance policies, take a look at your crisis and risk management policies and strategies, and provide you a "snapshot" picture of the effectiveness of your program and how to immediately save money, improve protection, and plan for business continuation and success.

*Dan interacted as a peer and flawlessly with our most senior management, handled sensitive issues professionally and effectively, was able to save us a substantial amount of premium on our insurances, and was **more responsive than any other consultant in our memory**. His ability to negotiate our insurance policies and resolve potential issues in our financial protection was critical to our business.*

*- Ray Gonzalez, President & COO of Triad Development, Inc.*

Let my 23+ years of insurance experience help you save time, money, and frustration, while at the same time protecting your most valuable assets. Give me a call to set up a complimentary 15-minute consultation to see if any of my programs, services, or resources makes sense for you.

### Get up-to-date insurance and risk management information and strategies from me at:

Web – DanWeedin.com

Blog – WeedIn360.com

Twitter – Twitter.com/danweedin

Video – DanWeedin.tv

I'm also available to speak to groups and associations on a variety of insurance and risk management topics.

*"Dan is the type of person you can trust in any capacity to make sure things are done right. That's why we hired him to take care of our corporate insurance. He has gone **beyond the call of duty...**"*

*- David Rill, Rill Life Tribute Center*



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